

Mariner Wealth Advisors

SOLUTIONS FOR SCHWAB CLIENTS

At Mariner Wealth Advisors, we believe we provide an additional benefit to Schwab's clients due to our experience in managing Options strategies on behalf of our clients. In implementing Options strategies, the Options Team strives to efficiently enhance the risk-adjusted returns for the client. Through its Premium Income Strategy, Mariner Wealth Advisors seeks to generate additional return and provide a solution to help clients manage concentrated stock positions.

Premium Income Strategy

- Sells deep, out-of-the-money call & put spreads on the S&P 500 Index
- Objective of absolute return
- Run as an overlay on a client's existing portfolio or cash allocation
- Benefits of an overlay (no opportunity cost*, no-investment sell decision, only whether or not to run Premium Income)
- Index options receive 60% long-term & 40% short-term tax treatment
- Requires non-qualified marginable assets

Quick Overview

- **Overview and objective:** Premium Income is an absolute return overlay strategy that is designed to provide clients with income that is uncorrelated to the performance of their underlying investments held as collateral. The strategy uses the available margin on a portfolio to sell deep, out-of-the-money call and put spreads on the S&P 500 index. The strategy's objective is to obtain a positive return in all market environments, while minimizing the overall standard deviation of the strategy.
- **Minimum:** \$500,000
- **Potential clients:** High-net-worth individuals who are comfortable with the associated risks but looking to add a revenue stream to their portfolio.
- **Clients who may not be a good fit:** Clients with <\$1,000,000 in total investable assets, anyone who is not comfortable with alternative investments or has a conservative risk tolerance.
- **Downside:** The risk in the strategy is a large move up or down in the equity market in a short amount of time; this would necessitate an adjustment in the positions, which can result in a loss.
- **Types of market environments the strategy could be good for:** A range-bound or modestly-trending market with moderate levels of implied volatility is going to be best for the strategy. Periods of low volatility will reduce the return potential for the strategy, and rapid moves up or down may result in losses due to position adjustments.

For additional information about how we can help your clients, please contact your local Mariner Wealth Advisors representative.

*No opportunity cost as referenced herein means that a client is not required to sell assets in order to invest in the strategy.

There is no guarantee that the strategy will meet its investment objectives. This report should be used for informational purposes only and should not be deemed an offer to invest in the strategy.

Premium Income is designed to provide clients with monthly income derived from options premiums and is managed to maintain a low correlation with traditional asset classes and is executed primarily by selling out of the money S&P 500 Index put and call spreads each month on a discretionary basis in order to deploy capital at opportunistic times. This strategy is exclusively composed of derivatives and will utilize short positions. An investment in the Premium Income Strategy contains risks, including the risk of total loss.

Additional Risk Disclosure, Benchmark Information and Statistical Terms

Option trading involves a significant degree of risk, which each prospective investor should seriously consider. The risk of loss in trading options can be substantial. Prospective clients should carefully consider whether such trading is suitable for them in light of their financial condition and individual risk tolerances. The high degree of leverage that is often obtainable in options trading can work against investors as well as for them. More information on the risks of buying and selling options contracts can be found on the CBOE's website at "<http://www.cboe.com/trading-resources/characteristics-and-risks-of-standardized-options>" Characteristics and Risks of Standardized Options.

A client account utilizing margin financing may be required to segregate liquid assets or otherwise cover the account's obligation created by a transaction that may give rise to leverage. To satisfy the account's obligations or to meet segregation requirements, positions may be required to be liquidated when it may not be advantageous to do so. Leverage may cause the value of a client account to be more volatile than if it had not been leveraged, as certain types of leverage may exaggerate the effect of any increase or decrease in the value of securities in an account. The loss on leveraged transactions may substantially exceed the initial investment.

The firm will utilize quantitative and technical valuation models in implementing its investment strategies. As market dynamics shift over time, a previously successful model could become outdated or inaccurate, perhaps after losses are incurred. There can be no assurance that the firm will be successful in developing and maintaining effective quantitative and technical models. Correlations among the instruments in a portfolio will change over time and could result in a loss of diversification and/or substantially more risk than firm's models, methods and techniques would have estimated. The firm relies on historical data as part of its risk management, but historical data can prove to be quite different from future dynamics in the market place and thus result in a materially greater risk profile than the firm would expect.

Information Regarding Mariner Wealth Advisors

Mariner Wealth Advisors ("MWA") is an SEC registered investment adviser with its principal place of business in the State of Kansas. Registration of an investment adviser does not imply a certain level of skill or training. MWA is in compliance with the current notice filing requirements imposed upon registered investment advisers by those states in which MWA maintains clients. MWA may only transact business in those states in which it is notice filed or qualifies for an exemption or exclusion from notice filing requirements. Any subsequent, direct communication by MWA with a prospective client shall be conducted by a representative that is either registered or qualifies for an exemption or exclusion from registration in the state where the prospective client resides. For additional information about MWA, including fees and services, please contact MWA or refer to the Investment Adviser Public Disclosure website (www.adviserinfo.sec.gov). Please read the disclosure statement carefully before you invest or send money.